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Kesko's sales in June

Kesko's sales increased by 6.7% in June, or by 3.7% in comparable terms.

"Kesko's sales increased by 6.7% in June. Sales in grocery trade decreased and sales in building and technical trade and car trade increased. Sales to K Group grocery stores decreased, while Kespro's sales increased. In building and technical trade, sales increased especially in building and home improvement trade, underpinned by acquisitions. In car trade, sales increased in new and used cars and decreased in services. The number of delivery days was up by one year-on-year for Kespro and for building and technical trade in Finland and Sweden," says Kesko's President and CEO Jorma Rauhala.

Sales in the grocery trade division totalled €534.2 million in June, down by 0.3%. Sales to K Group grocery stores decreased by 1.0%. Sales in K-Citymarket's home and speciality goods trade (non-food) decreased. Kespro's sales increased by 2.6%.

Sales in the building and technical trade division totalled €441.8 million in June, up by 11.5%. In comparable terms, division sales increased by 4.1%. Sales in building and home improvement trade increased by 17.5%, or by 3.4% in comparable terms. In Denmark, Roslev Trælsthandel A/S has been part of Kesko as of 1 February 2025, CF Petersen & Søn A/S as of 1 May 2025, and Tømmergaarden A/S as of 1 June 2025. Sales in technical trade increased by 5.1% in comparable terms. Sales for the division increased in comparable terms by 3.2% in Finland, 0.3% in Sweden, 3.4% in Norway and 15.1% in Denmark.

Sales in the car trade division totalled €113.5 million in June, representing an increase of 28.4%. Car trade sales increased by 27.9% in comparable terms; sales increased in new and used cars, and decreased in services. Sports trade sales increased by 18.6%.

Kesko Group sales in June 2025 totalled €1,087.7 million, representing an increase of 6.7%.

Kesko Group sales in euros, excluding VAT, in June 2025:

	June 2025		
	€ million	Change, %	Comparable change, %
Grocery sales to K Group grocery stores and non-food sales, total	437.0	-1.0	-1.0
Kespro	97.2	+2.6	+2.6
Grocery trade, total	534.2	-0.3	-0.3
Building and home improvement trade	247.3	+17.5	+3.4
Technical trade	200.4	+5.1	+5.1
Building and technical trade, total	441.8	+11.5	+4.1
Car trade	103.6	+29.5	+27.9
Sports trade	10.0	+18.6	+18.6
Car trade, total	113.5	+28.4	+27.0
Common functions and eliminations	-1.9		
Grand total	1,087.7	+6.7	+3.7
Finland, total	824.9	+3.6	+3.4
Other countries, total	262.8	+18.0	+4.8
Grand total	1,087.7	+6.7	+3.7

Kesko Group sales in euros, excluding VAT, in April-June 2025:

	1.4.-30.6.2025		
	€ million	Change, %	Comparable change, %
Grocery sales to K Group grocery stores and non-food sales, total	1,337.8	+1.5	+1.5

Kespro	297.0	-0.5	-0.5
Grocery trade, total	1,634.8	+1.1	+1.1
Building and home improvement trade	710.8	+8.5	+0.8
Technical trade	585.4	-3.1	-3.3
Building and technical trade, total	1,277.2	+2.8	-1.3
Car trade	317.3	+19.7	+18.1
Sports trade	37.5	+3.1	+3.1
Car trade, total	354.8	+17.7	+16.3
Common functions and eliminations	-5.9		
Grand total	3,260.9	+3.4	+1.6
Finland, total	2,530.6	+2.3	+2.1
Other countries, total	730.3	+7.1	-0.3
Grand total	3,260.9	+3.4	+1.6

Kesko Group sales in euros, excluding VAT, in January-June 2025:

1.1.-30.6.2025

	€ million	Change, %	Comparable change, %
Grocery sales to K Group grocery stores and non-food sales, total	2,561.8	-0.2	-0.3
Kespro	582.4	-0.4	-0.4
Grocery trade, total	3,144.2	-0.3	-0.3
Building and home improvement trade	1,254.5	+11.2	+3.7
Technical trade	1,130.7	-1.2	-1.3
Building and technical trade, total	2,348.8	+4.8	+1.0
Car trade	591.4	+15.4	+13.9
Sports trade	79.7	+2.5	+2.5
Car trade, total	671.0	+13.7	+12.4
Common functions and eliminations	-11.8		
Grand total	6,152.2	+3.0	+1.4
Finland, total	4,833.2	+1.5	+1.3
Other countries, total	1,319.0	+9.1	+2.0
Grand total	6,152.2	+3.0	+1.4

Change % indicates the change when compared to the corresponding period of the previous year. The comparable change % has been calculated in local currencies and excluding the impact of acquisitions and divestments completed in 2024 and 2025.

The reported sales for Kesko Group include the acquisitions and divestments completed in 2024 and 2025 in accordance with the dates of completion. Davidsen Koncernen A/S in Denmark has been part of Kesko as of 1 February 2024. In between February and August 2024, the business operations of six Neste K service stations were transferred to Kesko. The acquisition of Autotalo Lohja in Finland was completed on 1 September 2024. Eight K-Rauta stores in Sweden were transferred under the K-Bbygg chain in October-November 2024, and the operations of the K-Rauta chain in Sweden were discontinued at the end of 2024. In Denmark, Roslev Trælasthandel A/S has been part of Kesko as of 1 February 2025, CF Petersen & Søn A/S as of 1 May 2025, and Tømmergaarden A/S as of 1 June 2025.

Number of delivery days in June 2025 compared to June 2024

	June	April-June	January-June
Grocery trade	0	1	1
Kespro	+1	1	2
Building and technical trade, Finland	+1	1	2
Building and technical trade, Sweden	+1	1	2
Building and technical trade, Norway	0	1	0
Building and technical trade, Denmark	0	0	0

Car trade service business	+1	-1	-2
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Saturdays are wholesale delivery days in grocery trade but not in Kespro, building and technical trade, or the car trade service business. Delivery days do not have a marked impact on new or used car sales. Under normal circumstances, one delivery day has an approximately 2-4 percentage point impact on Kesko's monthly sales, depending on the division.

Kesko publishes advance information on the retail sales of K Group stores quarterly in connection with interim reports.

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