

## Kesko's sales in February

### Kesko's sales increased by 5.0% in February, or by 3.0% in comparable terms.

"Kesko's sales increased by 5.0% in February, and sales grew in all divisions. In the grocery trade division, Kesko's sales to K Group grocery stores increased by 2.6%. In the building and technical trade division, sales in technical trade grew by 6.0% in comparable terms. In the car trade division, sales increased in used cars and services, and decreased in new cars," says Kesko's President and CEO Jorma Rauhala.

Sales for the grocery trade division totalled €488.9 million in February, up by 2.0%. Sales to K Group grocery stores increased by 2.6%. Sales in K-Citymarket's home and speciality goods trade (non-food) were at last year's level. Kespro's sales decreased by 2.0%.

Sales for the building and technical trade division totalled €361.0 million in February, up by 8.3%. In comparable terms, division sales increased by 2.7%. Sales in building and home improvement trade increased by 10.6%, while in comparable terms, sales decreased by 0.4%. The sales of Roslev Trælasthandel A/S, which was acquired in Denmark on 1 February 2025, have been included in the division's February figures in both 2025 and 2026. The Danish companies CF Petersen & Søn A/S and Tømmergaarden A/S have been part of Kesko as of as of 1 May 2025 and 1 June 2025, respectively. Sales in technical trade increased by 6.0% in comparable terms. Sales for the division increased in comparable terms by 7.4% in Finland and 0.9% in Sweden, and decreased by 4.1% in Norway and 3.2% in Denmark.

Sales for the car trade division totalled €104.4 million in February, representing an increase of 9.5%. Car trade sales grew by 11.8%; sales decreased in new cars, and increased in used cars and services. Sports trade sales decreased by 4.4%.

Kesko Group sales in February 2026 totalled €951.7 million, representing an increase of 5.0%.

### Kesko Group sales in euros, excluding VAT, in February 2026:

	February 2026		
	€ million	Change, %	Comparable change, %
Grocery sales to K Group grocery stores and non-food sales, total	398.0	+3.0	+3.0
Kespro	90.8	-2.0	-2.0
<b>Grocery trade, total</b>	<b>488.9</b>	<b>+2.0</b>	<b>+2.0</b>
Building and home improvement trade	187.7	+10.6	-0.4
Technical trade	179.3	+6.1	+6.0
<b>Building and technical trade, total</b>	<b>361.0</b>	<b>+8.3</b>	<b>+2.7</b>
Car trade	91.6	+11.8	+11.8
Sports trade	12.8	-4.4	-4.4
<b>Car trade, total</b>	<b>104.4</b>	<b>+9.5</b>	<b>+9.5</b>
<b>Common functions and eliminations</b>	<b>-2.6</b>		
<b>Grand total</b>	<b>951.7</b>	<b>+5.0</b>	<b>+3.0</b>
Finland, total	751.0	+4.0	+4.0
Other countries, total	200.7	+9.0	-1.1
<b>Grand total</b>	<b>951.7</b>	<b>+5.0</b>	<b>+3.0</b>

## Kesko Group sales in euros, excluding VAT, in January-February 2026:

1.1.-28.2.2026

	€ million	Change, %	Comparable change, %
Grocery sales to K Group grocery stores and non-food sales, total	816.5	+2.7	+2.7
Kespro	182.6	-3.3	-3.3
<b>Grocery trade, total</b>	<b>999.1</b>	<b>+1.6</b>	<b>+1.6</b>
Building and home improvement trade	370.8	+14.6	+0.6
Technical trade	359.6	+2.4	+2.2
<b>Building and technical trade, total</b>	<b>718.7</b>	<b>+8.2</b>	<b>+1.4</b>
Car trade	182.9	+6.4	+6.4
Sports trade	26.2	+1.8	+1.8
<b>Car trade, total</b>	<b>209.1</b>	<b>+5.8</b>	<b>+5.8</b>
<b>Common functions and eliminations</b>	<b>-4.6</b>		
<b>Grand total</b>	<b>1,922.3</b>	<b>+4.4</b>	<b>+1.9</b>
Finland, total	1,515.5	+2.7	+2.7
Other countries, total	406.8	+11.3	-1.2
<b>Grand total</b>	<b>1,922.3</b>	<b>+4.4</b>	<b>+1.9</b>

Change % indicates the change when compared to the corresponding period of the previous year. The comparable change % has been calculated in local currencies and excluding the impact of acquisitions, divestments and other structural arrangements completed.

The reported sales for Kesko Group include the acquisitions and divestments completed in 2025 in accordance with the dates of completion. In Denmark, Roslev Trælasthandel A/S has been part of Kesko as of 1 February 2025, CF Petersen & Søn A/S as of 1 May 2025, and Tømmergaarden A/S as of 1 June 2025.

## Number of delivery days in February 2026 compared to February 2025:

	February	January-February
Grocery trade	0	0
Kespro	0	-1
Building and technical trade, Finland	0	-1
Building and technical trade, Sweden	0	-1
Building and technical trade, Norway	0	-1
Building and technical trade, Denmark	0	-1
Car trade service business	0	-1

Saturdays are wholesale delivery days in grocery trade but not in Kespro, building and technical trade, or the car trade service business. Delivery days do not have a marked impact on new or used car sales. Under normal circumstances, one delivery day has an approximately 2-4 percentage point impact on Kesko's monthly sales, depending on the division.

Kesko publishes advance information on the retail sales of K Group stores quarterly in connection with interim reports.

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